



SAP Trusted Partner since 1998

**Driven by Excellence.**  
**Powered by Trust.**

## INDUSTRY:

- Public Sector (State and Local Government)
- K-12 and Higher Education
- Utilities and Municipalities
- Regulated Industries
- Private Equity
- Discreet Manufacturing

## SERVICE AREAS:

- Enterprise Transformation
- Cloud/ SaaS Deployments
- Application Managed Support
- Project/Program Governance
- Data Analytics & Reporting
- Patches, Upgrades, & Enhancements
- Independent Verification and Validation
- System Audit
- Training & Change Management

## About Phoenix Business Consulting

Phoenix Business Consulting is one of the nation’s leading SAP Consulting firms dedicated to Public Sector. Through the measured application of our deep industry experience, supported by Best Practices curated through the years, and **SAP S/4HANA Cloud**, we help clients undergo a transformation that truly improves outcome and brings out impactful results:

- 5%-50% reduction in budgeting and forecasting costs
- 5%-50% reduction in audit cost
- 10%-40% increase in productivity by applying intelligent technologies
- 5%-20% improvement in sourcing savings on indirect spend
- 10%-20% higher employee engagement
- 10%-25% higher citizen satisfaction
- 1%-5% reduction of un-planned downtime or outages

Phoenix has worked with hundreds of entities across the Public and Private Sector in well over 20 years of operation. We will bring our proven methodologies, project accelerators, and boutique approach to the implementation of your Finance, Procurement and Human Capital Management solutions.



**100%**  
client approval  
rating

**80%**  
new business from  
repeat customers

**100+**  
clients served  
through  
20 years

## THE PHOENIX ADVANTAGE

### Our People:

- For every client engagement, we bring highly specialized consultants that have been carefully selected to fit the client’s unique functional, technical, and business environment.

### Industry Expertise:

- Our unique methodology is based on industry best practices, that has been expanded and improved upon to include the latest developments in business process reengineering, technology, and Intelligent Enterprise functionality.

### Trusted Advisors:

- We earn our clients’ trust by always giving advice and guidance based on what is in our clients’ best interests, regardless of the bottom line.

### Holistic Approach:

- We look at the “big picture” and focus on improving the organization as a whole.